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**CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE SIX MONTHS ENDED 30<sup>th</sup> September 2013)**

- **Consolidated revenues for the six months up by 20.2% to Rs. 1027.49 crores**
- **Consolidated EBITDA for the six months up by 29.8% to Rs. 106.89 crores**
- **Consolidated PAT for the six months up by 58.1% at Rs. 34.59 crores**

Consolidated revenues grew by 20.2% to Rs. 1027.49 crores vs. Rs. 855.11 crores in the corresponding six months of the previous year.

Consolidated EBITDA (including other income) for the six months was higher at Rs. 106.89 crores vs. Rs. 82.35 crores in the corresponding six months of the previous year, a growth of 29.8%.

Consolidated Net Profit for the six months was Rs. 34.59 crores vs. Rs. 21.88 crores in the corresponding six months of the previous year, a growth of 58.1%.

**Manufacturing Business**

Manufacturing revenues represented by the Drapery/Upholstery and Bedding Divisions grew by 33.4% to Rs. 465.13 crores vs. Rs. 348.62 crores in the corresponding six months of the previous year.

**Retail and Distribution Business****North America**

Distribution revenues in North America from our private label lines and our portfolio of 6 brands including Calvin Klein Home and Barbara Barry grew by 19.4% to Rs. 853.36 crores vs. Rs. 714.75 crores in the corresponding six months of the previous year.

**Europe**

Retail and Distribution revenues in Europe represented by the “Bellora” brand showed a growth of 17.1% to Rs. 51.88 crores vs. Rs. 44.32 crores in the corresponding six months of the previous year.

**India / Asia**

Retail revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand showed a reduction of 3.5% to Rs. 24.81 crores vs. Rs. 25.71 crores in the corresponding six months of the previous year.

**CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE QUARTER ENDED 30<sup>th</sup> September 2013)**

- **Consolidated revenues for Q2 FY 2014 up by 16.3% to Rs. 549.79 crores**
- **Consolidated EBITDA for Q2 FY 2014 up by 31.7% to Rs. 56.33 crores**
- **Consolidated PAT for Q2 FY 2014 up by 57.2% at Rs. 18.05 crores**

Consolidated revenues grew by 16.3% to Rs. 549.79 crores vs. Rs. 477.70 crores in the corresponding three months of the previous year.

Consolidated EBITDA (including other income) for the three months was higher at Rs. 56.33 crores vs. Rs. 42.78 crores in the corresponding three months of the previous year, a growth of 31.7%.

Consolidated Net Profit for the three months was Rs. 18.05 crores vs. Rs. 11.48 crores in the corresponding three months of the previous year, a growth of 57.2%.

**Manufacturing Business**

Manufacturing revenues represented by the Drapery/Upholstery and Bedding Divisions grew by 35.1 % to Rs. 251.22 crores vs. Rs. 185.94 crores in the corresponding three months of the previous year.

**Retail and Distribution Business****North America**

Distribution revenues in North America from our private label lines and our portfolio of 6 brands including Calvin Klein Home and Barbara Barry grew by 13.7% to Rs. 452.69 crores vs. Rs. 398.23 crores in the corresponding three months of the previous year.

**Europe**

Retail and Distribution revenues in Europe represented by the “Bellora” brand showed a growth of 38.2 % to Rs. 30.26 crores vs. Rs. 21.89 crores in the corresponding three months of the previous year.

**India / Asia**

Retail revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand showed a growth of 10.0% to Rs. 14.05 crores vs. Rs. 12.78 crores in the corresponding three months of the previous year.

**Commenting on the Company’s performance, Mr. Shrikant Himatsingka, Executive Director said:**

*“Consolidated revenues and operating profits have continued to demonstrate strong momentum during the quarter. We are focused on maintaining growth and optimizing our Return on Capital by sweating assets across the distribution and manufacturing divisions, in addition to driving cost optimization measures.”*



## About Himatsingka

The Rs. 2000 crore Himatsingka Group is a vertically integrated home textile major with a global footprint. The Group focuses on the manufacture, retail and distribution of Home Textile products. On the manufacturing front, the Group operates amongst the largest capacities in the world for upholstery fabrics, drapery fabrics and bed linen products. Spread across Asia, Europe and North America, its retail and wholesale distribution divisions carry some of the most prestigious brands in the Home Textile space and cater to Private Label programs of major retailers across these geographies.

With over 5000 people, the Group continues to expand its reach and build capacities in the Home Textile space.

[www.himatsingka.com](http://www.himatsingka.com)

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