



CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE YEAR ENDED 31st March 2013)

- **Consolidated Revenues for the year up by 18.3% to Rs. 1689.43 crores**
- **Consolidated EBITDA for the year up by 13% to Rs. 166.83 crores**
- **Consolidated PAT for the year up by 73.4% at Rs. 57.32 crores**

Himatsingka, a vertically integrated home textile major reported consolidated revenues of Rs.1689.43 crores vs. Rs.1428.69 crores in the corresponding previous year, amounting to a growth of 18.3 %.

Consolidated EBITDA for the current year was higher at Rs. 166.83 crores vs. Rs. 147.62 crores in the corresponding previous year, a growth of 13%.

Consolidated Net profit for the current year was Rs. 57.32 crores vs. Rs. 33.06 crores in the corresponding previous year, a growth of 73.4%.

Retail and Distribution Business

North America

Distribution revenues in North America from brands including Calvin Klein Home, Barbara Barry in addition to private label lines, grew by 22.1% to Rs.1419.91 cr vs. Rs.1162.89 cr in the corresponding previous year.

Europe

Distribution revenues in Europe represented by the “Bellora” brand showed a reduction of 23.7% to Rs. 88.66 cr vs. Rs. 116.19 cr in the corresponding previous year.

India/Asia

Distribution revenue in India / Middle East / South East Asia as represented through the **Atmosphere** brand grew 8.5 % to Rs. 51.78 crores vs. Rs. 47.73 crores in the corresponding previous year.

Manufacturing Business

Manufacturing revenues represented by the Drapery/Upholstery and Bedding Divisions grew by 9.8% to Rs. 714.47 crores vs. Rs. 650.43 crores in the corresponding previous year.



CONSOLIDATED FINANCIAL PERFORMANCE (FOR THE QUARTER ENDED 31st March 2013)

- **Consolidated revenues for Q4 FY 2013 up by 17.8 % to Rs. 394.32 crores**
- **Consolidated EBITDA for Q4 FY 2013 up by 14.8 % to Rs. 38.31 crores**
- **Consolidated PAT for Q4 FY 2013 at Rs. 22.45 crores**

Consolidated revenues grew by 17.8% to Rs. 394.32 crores vs. Rs. 334.76 crores in the corresponding three months of the previous year.

Consolidated EBITDA for the three months was higher at Rs. 38.31 crores vs. Rs. 33.38 crores in the corresponding three months of the previous year, a growth of 14.8%.

Consolidated Net Profit for the three months was Rs. 22.45 crores vs. Rs. 2.04 crores in the corresponding three months of the previous year.

Retail and Distribution Business

North America

Distribution revenues in North America by brands including Calvin Klein Home, Barbara Barry and other private label lines grew by 22% to Rs. 330.33 crores vs. Rs. 270.85 crores in the corresponding three months of the previous year.

Europe

Distribution revenues in Europe represented by the “Bellora” brand showed a reduction of 36.7 % to Rs. 23.28 crores vs. Rs. 36.77 crores in the corresponding three months of the previous year.

India / Asia

Distribution revenues in India / Middle East / South East Asia as represented through the **Atmosphere** brand showed a reduction of 6% to Rs. 11.01 crores vs. Rs. 11.71 crores in the corresponding three months of the previous year.

Manufacturing Business

Manufacturing revenues represented by the Drapery/Upholstery and Bedding Divisions grew by 23 % to Rs. 183.35 crores vs. Rs. 149.02 crores in the corresponding three months of the previous year.

Commenting on the Company’s performance, Mr. Shrikant Himatsingka, Executive Director said:

“ Consolidated revenues have continued to show good momentum during the year . We are focused on maintaining growth and optimizing our Return on Assets through leveraging distribution capabilities, enhanced utilization of manufacturing capacities and cost optimization measures.”



About Himatsingka

The Rs. 2000 crore Himatsingka Group is a vertically integrated home textile major with a global footprint. The Group focuses on the manufacture, retail and distribution of Home Textile products. On the manufacturing front, the Group operates amongst the largest capacities in the world for upholstery fabrics, drapery fabrics and bed linen products. Spread across Asia, Europe and North America, its retail and wholesale distribution divisions carry some of the most prestigious brands in the Home Textile space and cater to Private Label programs of major retailers across these geographies.

With a team of over 4500 people, the Group continues to expand its reach and build capacities in the Home Textile space.

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